



CLIMOBILIZE

# Scorpion's Tail Club Membership Plans

Version: September 2024

Confidential & Proprietary - For Recipient's Eyes Only



# Scorpion's Tail Club

**Safe Space** - The Scorpion's Tail Club is a discreet forum for influential leaders from the banking, insurance, pension, and investment sectors to interact, discuss and take action to minimize the risk of climate change-related events at the extreme margins of probability (tail risks).

**Action-Oriented** - The Scorpion's Tail Club serves as an action-oriented coordinating hub that goes beyond just talking about what's happening, "unifying" the efforts of like-minded individuals & organizations to prepare policy papers & supporting legislation to change systemic policies guiding business activity.

By-Invite-Only



Curated



Discreet



# Membership Options

## CHOOSE HOW TO ENGAGE

Choose from **IMPACTOR** or **OBSERVER** membership categories, in your corporate or personal capacity.

- **Impactors** actively engage in the discussions, activities and work groups to define the direction of policy.
  - Plan 1 (Personal Impactor) & Plan 2 (Corporate Impactor - 4 levels)
- **Observers** do not actively participate in the discussions, but can listen-in to discussions, access materials, etc.
  - Plan 3 (Corporate Observer) & Plan 4 (Personal Observer)

Each year, a maximum of up to 100 new Impactor Members (corporate and personal together) are inducted on a 1st-come 1st-served basis, based on their merit and ability to add value to the efforts of the Club, and are typically vouched for by 1 or more existing members. Annual minimum cohort size is 40, with at least 10 representatives from each of the 4 financial segments.



# IMPACTOR

Click to see  
IMPACTOR Plans

# OBSERVER

Click to see  
OBSERVER Plans



# IMPACTORS



# What is an “Impactor”?

**IMPACTORS** are professionals from the insurance, banking, investment and pension fields who want to actively participate in events & discussions leading to policy definition, and policy and legislative draft preparation.



# Impactor Membership - Plan 1

## Plan 1. PERSONAL Impactor

For INDIVIDUALS that want to actively engage in Club activities in a personal/private capacity.

1 membership level is available, which includes:

- Photo;
- Link to personal social media account;
- Personal description.

**Annual Fee:**

[Contact us for pricing](#)



# Impactor Membership - Plan 2A

## Plan 2. CORPORATE Impactor (Bronze Package)

For COMPANIES that want to associate their corporate brand with and engage in all the Club activities.

All corporate membership levels include:

- Full participation in all events & working groups
- Company logo;
- Link to company website & social media account;
- Company description.

3 premium membership levels are available to Corporate Impactors wishing to increase their exposure and involvement. See following slides.

**Annual Fee:**

[Contact us for pricing](#)





# Corporate Impactor - Upgrade to Silver (Plan 2B)

## SILVER

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# of membership upgrades available per cohort: 8

Upgrade your membership with a **20 minute keynote presentation at 1 bi-monthly event per year**. Member chooses which event (subject to availability determined on a 1st come - 1st served basis).

Annual Fee: [Contact us for pricing](#)



# Corporate Impactor - Upgrade to Gold (Plan 2C)

## GOLD

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# of membership upgrades available per cohort: 4

Upgrade your membership with a **20 minute keynote presentation at either the annual opening or annual closing event** each year. Member chooses which event (subject to availability determined on a 1st come -1st served basis).

Annual Fee: [Contact us for pricing](#)



# Corporate Impactor - Upgrade to Platinum (Plan 2D)

## PLATINUM

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# of membership upgrades available per cohort: 3

Maximize your membership impact by joining the Club directorate and work with Club administrators to determine events topics, agendas, etc. Limited to 1 year, with the ability to serve once every 5 years.

Annual Fee: [Contact us for pricing](#)



# OBSERVERS



# What is an “Observer”?

**OBSERVERS** are members from any industry, do not actively participate in discussions, but want to stay abreast of the latest thought-leadership, expertise and cutting-edge trends and policy directions by gaining immediate access to all detailed meeting materials, documents, reports, etc. through the Club's members'-only portal.



# Observer Membership Plans

## Plan 3. CORPORATE Observer

For COMPANIES that want to listen-in-only on Club activities and stay up-to-date about discussions. Corporate Observers can choose to display their:

- Company logo;
- Link to company website & social media account;
- Company description.

Annual Fee:



[Contact us for pricing](#)

## Plan 4. PERSONAL Observer

For INDIVIDUALS who want to listen-in-only on Club activities and stay up-to-date about discussions, in a personal/private capacity. Personal Observers can choose to display their:

- Photo;
- Link to social media account;
- Personal description.

Annual Fee:



# Step 1: Choose Your Membership Plan (choose 1)

## IMPACTOR Plans (annual fee)

Corporate Impactor: -

- Bronze
- Silver
- Gold
- Platinum

Personal Impactor:

## OBSERVER Plans (annual fee)

Corporate Observer:

Personal Observer:

[Contact us for pricing](#)



## Step 2: Add Your Signature

Member name: \_\_\_\_\_

Company name (corporate members only): \_\_\_\_\_

Member signature\*: \_\_\_\_\_

Date: \_\_\_\_\_

\* By signing this membership agreement, you confirm that you have read and accept the conditions presented in the [NDA](#).





## Step 3: What's Next?

After you choose your membership package and sign this document, please save and email it to:

→ Brad Zarnett, [brad@climobilize.com](mailto:brad@climobilize.com)

Once we receive it we will contact you and send an invoice for the \$500 non-refundable Reservation Fee to ensure your membership position is saved for you. Further information and updates will be provided at that time.



# Membership Terms & Conditions

A non-refundable Reservation Fee of \$500 is required upon acceptance to the Club to reserve the membership position. This fee is credited towards the annual membership fee.

Once 40% of the annual cohort is filled, prospective members are updated, and then requested to pay the balance of the annual membership fee. This ensures that only individuals with serious intentions become members, while guaranteeing that there is a minimum critical mass of influential leaders to ensure that the discussions and working groups generate a variety of perspectives and ideas as well as concrete follow-up action.

Memberships are personal and non-transferable unless specifically authorized in writing by Climobilize.

Payment can be made by an organization or private individual.

Memberships automatically renew unless notification is provided 1 month (30 calendar days) before the renewal date.

Memberships can be cancelled with 2 months (60 calendar days) advance notice, and fees refunded on a pro rata basis.



# Payment Details

## Pay by Bank Transfer:

CIBC

Account Name: Climobilize

532 Bloor Street West in Toronto, Ontario M5S1Y3

Transit Number: 03702

Institution Number: 010

Account Number: 1026011

SWIFT BIC code: CIBCCATT

## Pay through Paypal:



## Need help? Contact:

Brad Zarnett, [brad@climobilize.com](mailto:brad@climobilize.com)

